

Prominent Partner Program

Z-Space announces the establishment of our **Prominent Partner Status (PPS)** for those resellers who are committed to selling and promoting the ITScriptNet® family of products – Batch Plus™, OMNI™ and Solution Packs™. Obtaining this designation is rewarded with services reserved only for those companies demonstrating their interest and ability to incorporate ITScriptNet successfully into their product and service offerings.

To achieve PPS the company will need to:

- Have one or more associates attend a 2-day ITScriptNet sales or technical training
- Purchase ITScriptNet Developer or a Single or Multi User Solution Pack license
- Sell ITScriptNet licenses (Developer, Runtime, Device or Solution Pack) to 4 different customers within a 12 month span beginning with the completion of 1 or 2 above
- Develop a marketing presence (e.g. on web site, in literature) that includes ITScriptNet

To maintain PPS the company must:

- Sell > \$25,000 (based on list price) of ITScriptNet product annually (this does NOT include custom programming, only licenses)
- Continue their ITScriptNet marketing presence
- The Company's trade account with Z-Space must be maintained in good standing i.e. invoices are to be paid according to terms.

Services offered only to PPS companies:

- *Receive qualified sales leads*
- *Your customers can be selected as beta sites for new versions and products*
- *Access to Pre-release versions and information*
- *A place on our advisory panel for new features and products*
- *Priority preference when you hire us for custom ITScriptNet programming projects*
- *Special invitation to our annual Sales & Technical Training event*
- *Our best rate on custom programming services*
- *The best discount available from our distributors*
- *Option of OEM version of Solution Packs*
- *Free demo version of all products*

If you wish to obtain Prominent Partner Status, please contact us and together we will determine the fastest way for you to begin taking advantage of these valuable services.

Tim James
tjames@z-space.com
(440) 899-7370

ITScriptNet®

